

COMMERCE



Sponsored by The Kearsarge Area Chamber of Commerce

Feb-May

Winter/Spring 2014

Volume 1

Business Spotlight



The Little Nature Museum, is a small, unique, hands-on nature center, which opened in the bedroom of Sandra Waddell (Martin) in Winthrop, MA in 1955. Since then it has moved several times, with the last 40 years being in New Hampshire. More about the Museum's history can be found on our website, www.littlenaturemuseum.org. The Museum is excited to announce that it will be relocating to a portion of

the barn across from the Mt. Kearsarge Indian Museum, once the barn is renovated. The Museum is a federally registered nonprofit organization. The Museum is currently running a capital campaign to raise the needed renovation funds. Our goal is \$75,000. We have raised \$40,555 so far. Checks can be made out to "The Little Nature Museum" and sent to 216 Tucker Drive, Hopkinton, NH 03229-2426.



The mission of the Museum is to develop awareness and appreciation of the natural world and the environment through the Museum's hands-on and interactive collections, trails, and educational programs. The museum's "teaching collections," from the U.S. and elsewhere, include rocks, minerals, fossils, sea life, mounted birds and mammals, insects, and plants. Some more unusual exhibits include ones on invasive species, bats, plant galls, and cones. Each includes the opportunity for "hands-on." The Museum is appropriate for all ages and is considered a "family museum." For kids who try several of our activities, we offer a nature prize. Visitors will find permanent exhibits and collections; some museum exhibits or activities change annually. In the future, we hope to offer one or more interpretive trails on neighboring conservation land. We plan to be open on weekends and holidays, and by appointment on weekdays for groups of 10 or more. The Museum, operated entirely by volunteers, provides wonderful volunteer opportunities. We are currently looking for volunteers for a

variety of tasks including helping visitors in the Museum once we reopen. If you or someone you know would like volunteer information, please e-mail **Director**, **Sandra Martin**: **info@littlenaturemuseum.org**.

The Museum sponsors a winter/spring free program series at the Community Room of the Hopkinton Town Library, Contoocook. Our first program of 2014 is "Restoration of the American Chestnut Tree with wildlife biologist, Curt Laffin. On March 29th, naturalist and award-winning environmental educator, Ruth Smith, will present, "More Than Giant Puddles," a program on vernal pools. Our final program of the season will be on April 12th, "Ospreys," with Dave Erler, senior naturalist of the Squam Lakes Science Center. Dave will be bringing a live osprey for us to see. More information about these programs can be found on our website.

OF

Kearsarge Area Towns Info

Town of Bradford

West Main Street Bradford, NH 03221 **Town Hall:** 938-5900 www.bradfordnh.org

Town of Hopkinton

330 Main Street Hopkinton, NH 03229 *Town Hall:* 746-3170 www.hopkinton-nh.gov

Town of Newbury

PO Box 296, US Rte. 103 Newbury, NH 03255 **Town Hall:** 763-4940 www.newburynh.org

Town of Sutton

PO Box 487 Sutton, NH 03260 **Town Hall**: 927-4416 www.sutton-nh.gov

Town of Warner

PO Box 265, 5 E. Main Street Warner, NH 03278 **Town Hall**: 456-2298 www.warner.nh.us BLOG: www.warnerblog.com

Town of Webster 945 Battle Street

Webster, NH 03303 Town Hall: 648-2272 Kearsarge Area Chamber of Commerce meetings are held the <u>4th Wednesday of each month</u> at 5pm in the KACC office at 22 E. Main Street in Warner. *ALL are welcome to attend!* Volunteers are needed to help with procurement of advertising

and distribution of the publication as well as the quarterly KACCsponsored Red Cross Blood Drives. Please contact any board member if you are able to offer any assistance.

www.KearsargeChamber.org

Kearsarge Happenings PO Box 108, Warner, NH 03278

Advertising rates and sizes can be found on the inside back page. For questions, please contact Rhonda Rood at 456-6100 or by e-mail at househunter@tds.net.

To submit ads, articles & photos, e-mail Scott Hanwell **by the posted deadlines** at **kearsargehappenings@gmail.com.** (pdf, jpg or MS word document please)

Quarterly Deadlines:

Spring/Summer Edition: **Deadline is April 16, 2014** (Published by May 7th) Summer/Fall Edition: **Deadline is July 16, 2014** (Published by Aug 6th)

Submissions for informative articles and events within the area are welcome. We make every effort to include as much information as possible and reserve the right to edit or shorten if necessary if you submit a full page or more. We are not responsible for typographical errors contained within ads submitted, nor can we modify or change content. Please proofread before submitting.

Sponsored by: **The Kearsarge Area Chamber of Commerce** a non-profit organization

Kearsarge Happenings Volunteer Staff Senior Editor - Scott Hanwell Assistant Editor - Laura French Advertising - Rhonda Rood Calendar - Nancy Ladd Reporter - Richard Dahlgren

We are always looking for informative articles, photos and news from the towns in the Kearsarge Area. Please e-mail your submission to: kearsargehappeneings@gmail.com.

-continued from Front Page~

This summer, on the grounds of the MKIM, the Museum is hosting several outdoor workshops by outdoor survival expert, Rudy Bourget. In June, the Museum will offer "Edible Wild plants" and a new workshop, "Pioneer Skills: An Introduction to Survival and Camping." In August, "Becoming a Woods Ninja," or how to move silently through the woods to see wildlife, will be held. All workshops require preregistration. Call 746-6121 for details. They will described on the Museum's website soon. The Museum also offers outreach programs for libraries, assisted living facilities, and youth groups, and other organizations on a limited basis.



When the Museum reopens, we hope you will visit and revisit. Our visitors tell us... "Fantastic, unique collection; hidden gem!" "Thank you so much for encouraging us to learn more." "Amazingly fun and informative; beautifully set up for kids!" "We could stay here all day!" "Fantastic visit; can't wait to revisit." "What a jewel; a hidden treasure."

Help us to reopen by donating to our capital campaign! Support us by attending one of our programs or workshops. We look forward to meeting you!

SAVE THE DATE



MainStreet Warner Inc. is planning it's first fundraising Auction to be held **Sat. May 17 at 6:30pm**. The auction will highlight services and experiences as well as local products.

This auction will raise funds to maintain and develop the Jim Mitchell Community Park and the MainStreet Warner Stage. The Park will be open to all to use and enjoy. Events and performances for 2014 are starting to be planned.

Fundraising will help to further cover expenses which include:

- permanent sound and lighting systems for the stage
- continuing site work to make the amphitheater more easily accessible
- ongoing maintenance of the park

The auction will allow local businesses to showcase their specialties.

Some of the donations to date include:

Painting lessons with Mimi Wiggins • Birthday Party at the Warner Fire Station • Kayak Adventure • Courser Farms Granola • Mt. Sunapee Adventure Park Tickets • Tory Hill Reader Series Signed Books • Follansbee Inn Dinner & Stay • Catering Your Event • Porsche Rally (accompany as a navigator!) • Green Hill Farm CSA Share • Massage Gift Certificate by Therapeutique • Yoga Classes • Basket Making with Linda Hartman • and More!

Will you consider a donation? Mark your calendar for a fun evening, May 17 and support your community park! This park is supported by local fundraising \sim not tax dollars. It is open to all in the community.

Please contact Faith Minton 456-3098 for more info or to donate.

Welcome NEW Chamber Member!

Granite Publicity & Promotion

402 Rt. 103 East Warner, NH 03278 603-229-7452 granitepublicity@aol.com

Granite Publicity & Promotion helps solopreneurs, small businesses and organizations maximize their name recognition and build clientelle at an affordable price. With 20 years experience, Barbara Lassonde also studied under the top publicist in the country. She has promoted solopreneurs, and large organizations, publicized local festivals and state-wide events with exciting results, and she can do the same for you.

www.granitepublicity.com

Some reasons to join a Chamber of Commerce...

- Publicity boost: Your business increases exposure in online and offline formats.
- Networking opportunities: You'll be in direct contact with other professionals.
- Mailing list access: You have the chance to directly market to other business owners who may require your services/products.



Fossil Fuel Free High Performance Homes Excellent Air Quality

Deep Energy Retrofits High Performance Upgrades for existing homes

BOB IRVING Owner/Builder

Bob@rhirvinghomebuilders.com (6 www.rhirvinghomebuilders.com S

(603) 648-2635 Salisbury, NH If you are a business in the Kearsarge area, please consider joining the Kearsarge Area Chamber of Commerce. It is a great way to help contribute to the continued economic development of the Kearsarge Area.

The KACC membership fee of \$99 (\$70 for non-profits) helps to support our educational and networking mission by supporting Business After Hours, Coffee Talks, the KACC website and various community projects including this publication. Members receive a listing and link on the KACC website as well as a listing in the Membership Directory.

Visit our website to obtain your application: www.KearsargeChamber.org



We'll Guide You Home

House hunting is hard work. Home financing doesn't have to be

Conventional - VA - FHA -USDA RD-State Housing Programs- Jumbo

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As your local lender, I am committed to making a financial donation to Neighbors Helping Neighbors and Families in Transition for every purchase and refinance loan I close with in their surrounding towns.



MLS ID# 1760; ME Supervised Lender License No. SLM2537; MA Mortgage Lender License No. MC1760; MA Mortgage Broker License No. MC1760; Licensed by the New Hampshire Banking Department, NH Mortgage Banker License No. 8816-MB; Equal Housing Opportunity

REMEMBER TO SUPPORT LOCAL BUSINESS! EAT LOCAL • BUY LOCAL

March 14th, 2014 5:30 - 7:30pm

(set up at 4pm)



Come and showcase your business at the <u>Kearsarge Area Chamber of Commerce</u> **MEMBER BUSINESS SHOWCASE**

Or just come to attend our most dynamic networking event of 2014! Be ready for raffles, networking and "going local" with your business!

Want to display your business? 6ft x 6ft spaces will be available on a first come, first served basis to KACC members.

Get your business noticed this year!

Event Host and Sponsor:



College of Saint Mary Magdalen 511 Kearsarge Mountain Rd. in Warner

Cost for a 6ft x 6ft display area:

A bag of non-perishable items for the local food pantry.

Cost to attend:

Donation for the local food pantry.



Kearsarge Community Recurring Events

Book Group @ MainStreet Bookends, Warner. Last Sunday from 3 - 4pm (week may vary) 456-2700 www.mainstreetbookends.com

Book Group @ Hopkinton Library. 3rd Wednesday 1pm 746-3663 www.hopkintontownlibrary.org

Book Group @ Newbury Library. 1st Monday 7pm 763-5803 www.newburylibrary.net

Book Group @ Webster Library. Last Thursday 7:15pm 648-2706 www.webster-nh.gov/Pages/ WebsterNH_Library/index

Children's Storytime @ Brown Library, Bradford. Monday 10am, Wed 10:30am 938-5562 www.brownmemoriallibrary.org

Children's Storytime @ Sutton Free Library. Mondays 10:15am 927-4927 www.suttonpubliclibrary.org

Children's Storytime @ Pillsbury Library, Warner. Thursdays 10:30am 456-2289 www.warner.lib.nh.us

Children's Storytime @ Newbury Library. Wednesdays 10:30am 763-5803 www.newburynhlibrary.net

Children's Storytime @ Hopkinton Library. Story Time (age 3-5) Tues 1pm, Wed 10:30am; Lap Time (age up to 2) Fri 10:30am 746-3663 www.hopkintontownlibrary.org

Children's craft: Warner, Pillsbury Library, Warner. Third Wed @ 3pm - Registration required 456-2289 www.warner.lib.nh.us Children's craft : ages 9 – 12 Fantastic Fridays, 5- 8 pm Newbury Public Library 763-5803

Winter Farmer Market: Gould Hill Farm, Contoocook. Sat 10 - 1pm

Winter Farmers Market: Kearsarge Business Center, Warner. Sat. 9am - 2pm from Nov. 2 to May

Music/Open Mic @ The Velvet Moose, Warner. Sundays 2 - 5:00pm Open to all levels of musicians.

Stitches From the Heart Quilters @ Bradford. Mtn. View Senior Center. Tuesdays 10am

Stained Glass Club @ Slusser Senior Center, Hopkinton. Thursdays 6 - 8pm 746-3800 www.hopkinton-nh.gov

Scrapbook & Crafts @ Slusser Senior Center, Hopkinton. 2nd Fri 6:30 - 10pm; (Not Feb) 4th , Sun 1:30 - 5pm Hopkinton-nh.gov

Kearsarge Quilters @ Pillsbury Free Library, Warner. 2nd Tuesday 1 - 3pm 456-2289 www.warner.lib.nh.us

Quilting Group @Slusser Center, Hopkinton Thu 10 am – 4 pm (Free) seniors only 746-3800

Walking group meet and return to Slusser center Tues 10:15 - 11 am

Cardio class @ Slusser Center Tue & Thu 8am all ages (fee, certified instructor)

Kearsarge Wool Spinners @ MainStreet BookEnds Last Tues. 10 - 3pm 456-2700 www.mainstreetbookends.com Library Spinners Group @ Hopkinton Library. Last Thursday 5:30 - 9:30pm 746-3663 www.hopkintontownlibrary.org

Knitting Group @ Slusser Center, Hopkinton. Tuesdays 2:30- 4 pm, 5:30 - 8pm 746-3800 www.hopkinton-nh.gov

Hopkinton Slusser Center free activities (seniors only): Billiards, Mon & Tues 1:30 pm Pingpong , Thursdays @ 1:30 pm Bingo 1st & 3rd Fri 1pm Mahjongg group 2nd & 3rd Fri at 1pm Movies, last Fridays @ 1 pm: Feb 28 Movie," Last Vegas" 1 pm (Seniors only)

Bradford Fish & Game Club @ Gillingham Dr. clubhouse. 1st Monday 7pm www.bfandg.com

Warner Fish & Game Club @ Bartlett Loop clubhouse. Last Wed 7:30pm www.warnerfishandgameclub.org

Bridge Players @ Pillsbury Free Library, Thursday 1 - 4pm 456-2289 www.warner.lib.nh.us

Play Chess @ Bradford, Brown Library. 3rd Monday each month 6:30 - 8pm 938-5562

4-H Club @ United Church of Warner. 2nd Monday 6:30 - 7:30pm Contact Susan Jenna 456-3394

Kearsarge Toastmasters @ NH Telephone Museum. Thursdays 6:30 - 8pm Kearsargetm.toastmastersclubs.org

Tai Chi @ Slusser Senior Center, Hopkinton. Tues 7 - 9pm; Sat 8:30-10:30am; Beginner's class Thurs 6 - 7pm 746-2915 www.hopkinton-nh.gov

Tai Chi @ Local Motion Studio, Warner. Wed. 4pm with Tony: 863-8249

Volume 3

Page 7

Kearsarge Community Recurring Events

Line dance @ Slusser Senior Center, Hopkinton M,W,F 10 -11:30 am 746-3800

Yoga @ Local Motion Studio, Warner. Mon 5pm, Tues 8:45 am, Thur. 4:30 pm Faith Minton: 456-3098

Strength & Tone Class @ Local Motion Studio. Thurs. 9 - 10am Faith Minton: 456-3098

Strength & Balance@ Slusser Senior Center, Hopkinton. M & W3-4 pm, T & Th 9 am 746-2915 www.hopkinton-nh.gov

Zumba @ Local Motion Studio, Warner. Tues. 5:30pm, Thurs. 6:00pm, Sat. 10:15am with Heidi: 848-4070

Drums Alive @ Local Motion Studio, Warner Wed. 6pm; Fri. 10am with Jenn: 344-7734

Zumba @ KCPA, Warner. *New (pending interest) Registration Required 9 - 10am and/or 10 - 11am 456-3294 www.nhperformingarts.org

Acting @ KCPA, Warner. Acting I Mon. 6 - 7pm Musical Theatre Thurs. 5:15 - 6pm 456-3294 www.nhperformingarts.org

Ballet @ KCPA, Warner. Ballet I, II, III, IV, V, Prepointe and Pointe. Mon 7 - 8pm 456-3294 www.nhperformingarts.org

DANCE Classes @ KCPA, Warner. Modern Dance Wed. 7 - 8pm Hip Hop/Jazz I Thurs 4:15 - 5pm Hip Hop/Jazz II Thurs 3:15 - 4:15pm Acro I Thurs 3:30 - 4:15pm Acro II Wed. 4:15 - 5:15pm Adv Hip Hop Wed 5 - 6pm Adv /Lyrical Jazz Wed 6 - 7pm 456-3294 www.nhperformingarts.org Pre-School Classes @ KCPA, Warner. Pre-School Dance: Thurs. 6 - 7pm; Tues 10 - 11am, Wed 10 - 11a,m Pre-School Tumbling: Wed 11 - 11:30am; Fun for Minnies: Wed 9 - 10am 456-3294 www.nhperformingarts.org

Kickboxing @ Local Motion Studio, Warner. Sat. 9am with Heidi: 848-4070

Tap Dance @ KCPA, Warner. Tap I: Tues. 4:30 - 5pm Tap II: Tues. 3:45 - 4:30pm Tap III Mon. 4:30 - 5:30pm Adv Tap Mon. 7 - 8pm 456-3294 www.nhperformingarts.org

Adult Old School P.E. @ Simonds School, Warner. Mondays 6:45 - 8:45pm

Adult Volleyball @ Simonds School, Warner. Tues & Wed 6 - 8pm

Adult Volleyball @ Hopkinton High School. Sundays 7 - 9pm

Senior Strength Training @ Warner Town Hall. Mondays & Wednesdays 9 - 10am. Lower Mtg. Room. Free.

IOOF Breakfast @ Oddfellows Hall, Contoocook. 2nd Sunday 7 - 10am, Chef Corey

Hopkinton Rotary @ Hopkinton Village Congr. Church, Parish Hall, 1548 Hopkinton Rd. Weds, 7 - 8am

American Legion Post 39 meets in Warner 2nd Tuesday of month at 7pm. (not Jul-Aug.) Meetings at Post (Kearsarge St. Ext.) during warm months, and NH Telephone Museum in cold months.

Harris Lodge No. 91 F & AM Meetings 2nd Wed of month, 17 Church St. Warner. Dinner @ 6:30pm, meeting @ 7:30pm

Fish Fry Supper @ College of St. Mary Magdalen

3rd Fridays, Sept – April 5 - 7pm (NOT Dec) 456-2656

Walking program, Slusser Center, Contoocook. FREE. 10:30 - 11:30am. Seniors only If bad weather, call 746-3800 after 9am

Wing Chung Kung Fu Club @ Woodlawn Pet Resort, Warner. Wed. 7 - 8pm. Abel: 491-5615 or andrea@woodlawnkennels.com

Yoga with Faith Minton @Local Motion Studio. Mondays 5 - 6:15pm Tuesdays 8:45 - 10am Thursday 4:30 - 5:45pm Subject to change Call Faith Minton: 456-3098

Strength & Tone @ Local Motion Studio, Warner. Thursdays 9 - 10am

Mountain View Senior Center, Bradford. Phil Stockwell 134 East Main St. 938-2104 www.bradfordnh.com/id39.htm Programs calendar (open to public) Senior bus transportation: Mon and Tues to Concord, Wed & Fri to Market Basket in Warner, Thurs local errands and to noon senior dining in Bradford.

Slusser Senior Center, Hopkinton Senior lunch Wed at noon \$4 suggested donation 746-3800, 746-2915

Blood Pressure Screenings: Bradford Senior Center: 3rd Thur 11:30 -12:30pm Warner Senior Center: 4th Wed 10:30 12:00pm Warner Pharmacy: 4th Tues 9:30 -11:30am. Slusser Senior Center Every Wed. 11:30 -12:00pm

Kearsarge Community Recurring Events

SPECIAL EVENTS

Feb. 7 Movie 5:30 PM @ Slusser Center, Hopkinton .. "42: the Jackie Robinson Story". All ages, Free. Refreshments available to buy.

Feb 10 Healthcare info and enrollment, 3:30 – 5:30 pm Pillsbury Free Library, Warner 456-2289

Feb 13 Button Up NH Energy workshop 6:30 – 8 pm Bob Eldridge, NH Energy Exchange. Pillsbury Free Library, Warner 456-2289

Feb 15 NH Telephone Museum Fundraiser 6:30pm at Warner Town Hall Silent Dessert Auction & Concert with the Click Horning Band \$10 pp 456-2234 or info@nhtelephonemuseum.com

Feb 16 Funnelator Winter Festival, Sunday 2 – 4 pm. All ages Houston Park (by Hopkinton Town Library) all ages. 3-person snowball slingshot competition Turkey Bowling, Snow sculpting, scavenger Hunt, bonfire & hot chocolate. 746-3800

Feb 23, 1 pm book discussion with visiting author "Drizzled with Death" by Jessie Crockett MainStreet BookEnds, Warner. 456-2700

Feb 24-28 Kids photography vacation camp Gr. 1-6

Harold Martin School, Hopkinton. Register at http://hopkintonrec.com

Vacation week at Newbury Public Library: Grades K-5 February 24th, 1-2pm New Hampshire Wildlife; February 26th, 1-2pm Animals In Winter. Presented by Squam Lake Natural Science Center.-

February 15 GIANT Games Day 10am-3pm (all ages) (no registration required). Hopkinton Public Library 746-3363

February 27 Origami Party (ages 5 and up) 1pm food and folded fun! Limit 16. Hopkinton Public Library 746-3363

Mar 1 NH Telephone Museum Alexander Graham Bell's Birthday Party 10am \$3 childran; Adults FREE

Mar 8 Hopkinton Community Night @ the Monarchs (3 pm game) Pre-buy Tickets \$20 adult, \$15 for kids 746-3800

March 9th Miss Lynn Concert Sunday 4pm (no registration required) children's songs for ages 10 and under all welcome! Hopkinton Public Library 746-3363

Mar 21 at 6 pm Movie "Frozen" for all ages. Slusser Senior Center, Hopkinton 746-3800

Read with Emma the therapy dog.

March 20, 4 – 5 pm and March 22, 10-11am Hopkinton Library 746-3663

March 25 @ 3 pm author/ illustrator True Kelley MainStreet BookEnds, Warner 456-2700

March 29 Bus trip to Mohegan Sun casino \$30 until Feb. 28, then \$35 includes \$20 voucher. Lv 6:30 am, retn 9 pm. All ages over 21. 746-3800 Hopkinton Rec.

April 4, Great stone Face party gr 4-7, 5-8 pm Pillsbury Free Library, Warner 456-2289 www.warner.lib.nh.us

April 5 Red Cross Babysitting class for kids 8 am – 4 pm Slusser Center, Hopkinton www.hopkintonrec.com

April 21-25 vacation movie star camp Register at www.hopkintonrec.com

April 26 Mink Hills Band concert to benefit MainStreet Warner, Inc. MainStreet Bookends, Warner 456-2700

April 26 Children's Fishing Derby, Warner Warner Fish and Game Club.

May 4 Mt. Kearsarge Indiam Museum Art Exhibit Opening

May 17 Spring into Warner Festival Watch for details!



Blood Drive Wednesday, February 19th

2 - 7:00pm

Warner Town Hall

Volunteers always needed If you are unable to volunteer, please donate the "Gift of Life". Please contact us at http://kearsargechamber.org/page/contactus

Page 9

To Preparing for the Spring Buying Market by Lynne Haney (Senior Loan Officer, Residential Mortgage Services, Inc.)

The myth that the real estate market slows to a grinding halt in the month of December was recently busted in some 2013 reports.

The Commerce Department said in late December that housing starts jumped 22.7 percent, the biggest jump since January 1990. In a separate report, confidence among U.S. home builders took a leap in December, as pent-up demand from the government shutdown drove more potential buyers to new model homes. A monthly sentiment index from the National Association of Home Builders (HMI) rose 4 points to the highest level since August.

What does that mean for you as a consumer? There are plenty of purchasing options available for you to get into the home you really want. Whether you are a growing family who needs more space, a newlywed couple looking for your first home, or a Veteran purchasing a home after active duty, there are special programs developed for you. Do you have your adult children living with you because of a lost job? There are plans available that allow them to move into their own home so both families can return to normal.

Don't assume your particular situation will keep you from participating in the American Dream of home ownership. We help people of all ages and in all types of situations. Do you have some issues with credit? I can take a closer look with you and offer assistance in application, or guide you in steps that will put you in a better position, increasing your chances of approval. I want you in that new home as much as you do!

The perception is that with recent changes in housing regulations many people no longer qualify for home ownership. It is important you meet with an experienced loan officer to show you options you do have and navigate any new changes. There are many affordable programs; some require little to no down payment.

Spring is a time when you want to be prepared in advance so you can plan accordingly. RMS has a full menu of loan programs available to find the best fit for your financing needs. Don't lose out because you are under the false impression there are no affordable options out there for you.

Spring is a wonderful time of year. Each day brings new growth from all directions. Why not let it be a new beginning for you in your dream home?

Call me to begin examining your options for a new home. I will provide the service and experience you can count on!





Country Houses in Warner has one of the best locations in town. It shares the front porch with the Foothills Restaurant! Stop in and say hello for up-to-the-minute Real Estate listings, or log on to www.CountryHousesRE.com.



MLS# 4321532 *Warner \$319,000*



MLS# 4235335 **Bradford \$209,000**



MLS# 4243942 *Warner \$315,000*



COUNTRY

_____ Real Estate_____ List with the Leader

HOUSES...*

MLS# 4230506 *Warner \$239,000*



MLS# 4330214 Webster \$425,000

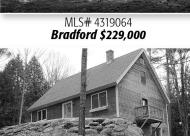


MLS# 4254353 Webster \$225,000

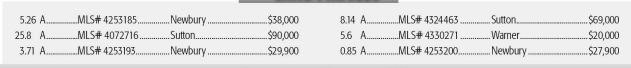


MLS# 4260635 Bradford \$359,700

LAND PARCELS



MLS# 4230237 *Warner \$232,000*



www.CountryHousesRE.com

15 East Main Street Warner, NH **456-6100**



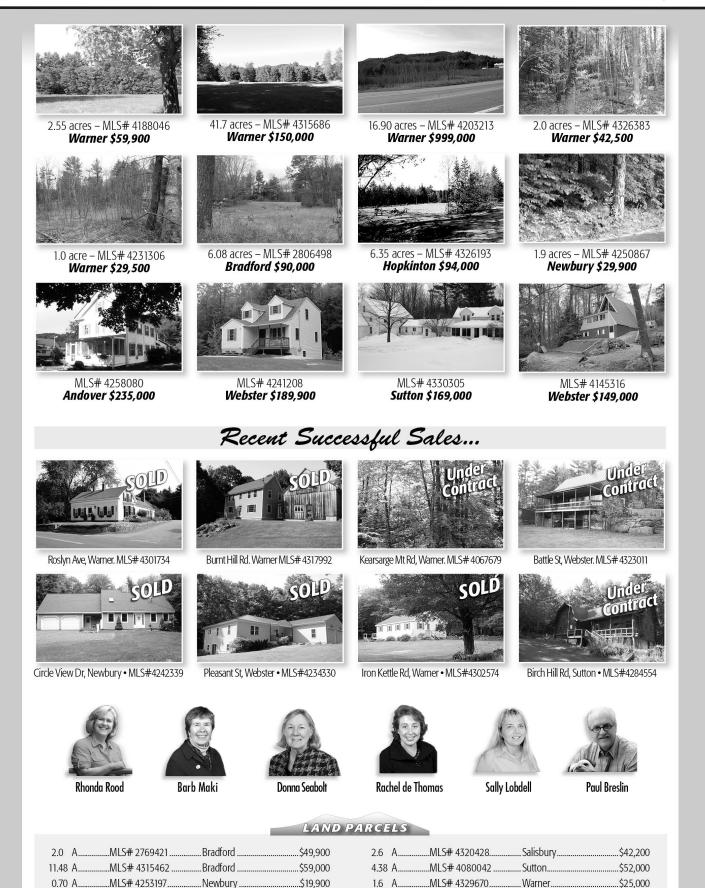
MLS# 4228919 **Newbury \$415,000**



MLS# 4316482 **Webster \$295,000**



Page 11



WWW.COUNTRYHOUSESRE.COM

Conducting an Effective Meeting: The Difference Between Making Money, Loosing Money and Getting Things Done.

by Graham Gifford (Program Coordinator, NH Telephone Museum)



Most meetings are an absolute waste of time, resources and money. Don't misunderstand, meetings can be a vital tool to every organization. In this era of electronic dissemination, face-to-face communication is very, very important. However, all too often, groups conduct too many meetings without a defined purpose with poor organization and with the wrong attendees.

A meeting held without proper organization or conducted without adequate skill is simply wasted time and costs money. Lots of money. Too many ill-conceived meetings and meetings which have

proven to be unproductive, have also been said to create employee dissatisfaction and aggression, volunteer frustration and an increase in group member resignation. Again, generating animosity among your workers will eventually lead to, you guessed it, a loss of money.

[If you truly want to calculate how much a meeting is costing your company, check out <u>http://www.effectivemeetings.com/diversions/</u> <u>meetingcost.asp</u>. Plug in the details about your meeting and get an estimated cost. You'll see just how much money is tied up in the meeting and it may make you think twice about scheduling that meeting. You could also calculate the cost of your next meeting using the iPhone app called <u>https://itunes.apple.com/us/app/meeting-calc/id495528200?mt=8</u>. By specifying how many people are in attendance and what the average hourly rate is of those attendees, you can get a cost of that meeting.]

Unfortunately, we've all participated in meetings that were less than productive. As we left the meeting room, you may have wondered to yourself, how much work you could have gotten done during that wasted hour. Or, you may be one of those folks that looks forward to the daily meeting knowing that it's a time to catch up on a few text messages, snack on the bowl of peanut M&M's that someone placed in the center of the table or avoid that pile of paperwork that sits at the corner of your desk for yet another day.

Which ever individual you may be, you might want to consider this: A productive meeting in which problems are solved and policies improved save money, which may ultimately find it's way into your wallet. Meetings that generate no viable solution or reward cost money. That loss of revenue may ultimately be coming *from* your wallet. If you are a volunteer group, that money isn't making its way into your wallet or towards your cause, or into your community.

Whether you are holding a staff meeting, a planning meeting or a problem solving meeting, there are certain basics that are common among each of these meetings and the better you understand the basics, the more skilled you will become at conducting an effective meeting.

Your first, most important, question to ask yourself is, "Do I Really Need To Have This Meeting?".

If you can achieve your mission in some other way, perhaps through a one-on-one discussion, a telephone conference call, or a simple exchange of an email, consider that first. Be efficient in your daily work and things will get accomplished without the need for meetings.

I've never understood the act of calling a meeting moments before it is about to take place. Of course, there are those rare times when circumstances happen that force a group together under emergency circumstances to resolve an issue, but the

point is those situations should be rare. If you or your company are continually calling last minute meetings, you or your company have dropped the ball far in advance of this meeting and you have larger problems to deal with.

When you've determined that a meeting is necessary, there are several key elements that will help you use the time wisely and conduct an efficient meeting (hopefully, it will also help you to conduct and effective meeting, as well).

WHO SHOULD ATTEND?

- The decision about who is to attend depends on what you want to accomplish during the meeting.
- Don't depend on your own judgement regarding this decision. Ask several other people for their opinion and their reasoning.
- If possible, inform each person about the impending meeting, it's purpose, why their attendance is important and if they wish to suggest an additional topic be included in the agenda.
- Make notice of the upcoming meeting, via phone or email. Include the purpose of the meeting, where it will be held and when, the list of participants and whom to contact if there are any questions or schedule conflicts.
- Send out a copy of the proposed agenda.
- Have someone designated to take meeting notes. This is an important and demanding role and should be handled by a skilled individual. Meeting notes should clearly state important actions, assignments and completion dates. Meeting notes should be distributed to attendees shortly after the meeting.

YOU MUST HAVE AN AGENDA.

- How do you know where you're going if you don't have a map?
- Clusters of paperwork can be overwhelming and can be a distraction. Don't compile booklets of information that were made available beforehand, again, at the meeting. Regurgitating more paperwork is a waste of resources and a waste of time for the person who had to make all those copies that will soon be tossed into the waste can.
- When developing your agenda, think of what the overall outcome is that you want from the meeting and what needs to occur in order to reach those outcomes. Include a call to action under each topic of your agenda. Do you need to resolve something? Are you seeking a vote? Do you expect a decision?
- Don't overly structure your meeting. Be willing to conduct a somewhat organic meeting if members of the group are making progress reaching the desired outcome, but understand that you are seeking a final outcome.

BEGIN ON TIME!

- Be prepared. Whether you are the president of the company or you are the bookkeeper, come to the meeting prepared with the information needed to conduct the meeting and 'be in charge'.
- Expect your attendees to be prepared, as well.
- Always start on time. Always...Always...Always
- Review the agenda, clarify the purpose of each individual attending the meeting.

CREATE A MEETING CULTURE.

- Unless this is merely a meeting to inform or disperse information (in that case, you probably didn't ask yourself the first, most important question, "Do I Really Need to Have this Meeting?"), you have gathered people together to collectively reach a desired end. In that case, encourage participation.
- Whenever possible, understand the personalities in the room. Be inviting to the introverts
- Maintain focus and adhere to the agenda. Meetings can easily fall off track. The person conducting the meeting must speak up and sway the group back on topic.

FACILITATE TIME MANAGEMENT.

• One of the biggest challenges is time management. It is vital to keep momentum and remain on topic. It may be beneficial to place a time allotment next to each item on the agenda. The individual conducting the meeting should be 'watching the clock' and informing the group on how many minutes remain until the clock has run out. I encourage flexiblity, but be cautious on how flexible you are.

Page 14

END ON TIME!

- Always end a meeting on time and make every attempt to end the meeting on a positive note.
- Before the close of the meeting, review the agenda, recap the actions taken and the assignments issued. If a follow up meeting is necessary, (remember to ask yourself *the* question) set the time and place for that meeting. Establish a commitment from each person that he or she will be in attendance.
- Clearly express if and what actions from the meeting you expect to happen and by when.

GET FEEDBACK.

- There is always room for meeting improvement. Before the meeting has ended, solicit feedback from the attendees on how the meeting could have gone better. Encourage honesty (review meeting culture) and be willing to accept critique and criticism.
- By constructing your agenda to tackle the most pressing matters first, you lessen the risk of ending the meeting without resolution.

YOU MUST FOLLOWUP!

- This is a critical component to meetings and is rarely done. If you said, during the meeting, that you were going to do something **DO IT!** If the group voted and agreed to a change in a company policy CHANGE IT! It is during the follow up that your credibility can be created, improved or destroyed.
- Time spent attending meetings is time taken away from other tasks tasks that generate revenue. When your staff has attended meetings and were promised that something will be delivered and it is not, you begin to have discouraged, frustrated workers. Discouraged, frustrated workers cost you money...I bet that wasn't on your agenda!

CONSIDER THIS:

The time of day – a post lunch meeting may not be the best time to get a group together, or perhaps it's the perfect time for a meeting that is held outside, on a walk.

Prep and clean up time – lunch meetings generally involve several people getting lunch, placing out plates, napkins, etc., people must prepare their plates, then there is the cleanup, oh yeah, we were supposed to have a meeting...a lunch meeting is not always a bad idea, but I suggest that you entertain other more productive options, as well.

Small agenda – if you only have one or two topics that need attention, do you need chairs? Consider conducting your meeting in the foyer or break room.

Encourage a social hour outside of meetings - many times, meetings begin by the attendees chatting, talking about their internal issues, learning about each others weekend plans. All of that is great – at the right time- but now, during the meeting, is not the right time. Encourage a company culture where many interdepartmental issues can be discussed outside of a scheduled meeting.

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SPEND MAPLE WEEKEND IN WARNER March 22 & 23

By Barbara Lassonde (Granite Publicity & Promotion)

Sugar houses in the Warner area are banding together again this year to offer a full maple experience on Maple Weekend. Each sugar house will be offering tours, boiling demonstrations, an explanation of how maple syrup is made, the history behind it, free samples and a variety of refreshments and it's all free!

Last year, 12 sugar houses in Warner and Webster participated, and the weekend was a huge success. This year even more sugar houses are expected to swing open their doors and join the fun.

"Some maple producers collect sap and process it the old fashioned way, some use the most modern technology available, and others use some of both," said Penny Courser, sugar house coordinator. "No two sugar houses are alike. These are different sized operations using different methods."

Some locations will have sap collecting for kids, discussions on the history of maple sugaring, or other attractions. This is a weekend to cure cabin fever and enjoy the spring-like weather.

"Most of these local producers have been sugaring for a long time, and they enjoy talking about the process. Visiting a sugar house is a great way to spend the day with your family," Courser said.

So bring the kinfolk, make the rounds and enjoy nature's first taste of spring. Join us on Saturday and Sunday, March 22 & 23 from 10-4.

A list of participating sugar houses will be posted around downtown. Warner, or you can call 456-6052 to have one sent to you.

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Is Just A Meeting....



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Page 16

Pillsbury Free Library News

18 E. Main St., (PO Box 299) Warner ~ 456-2289 or warner.lib.nh.us Subscribe to us at Facebook.com/pillsburyfreelibrary

The Library will be closed Veteran's Day Monday Nov. 11, Thanksgiving Day Nov. 28, & Dec. 24 -25. We will close early on Tuesday, Dec. 31. Library Trustees meet on the 3rd Tuesday of each month at 7pm in the Frank Maria Meeting Room.

International Games in the Library Day is Saturday, November 16. Come play new or old games with neighbors, friends and family between 10am and 1pm. "Magic: the Gathering" cards are also available to use.

Join Miss Sue for a special story time Saturday, December 14 at 10:30 am during the annual Kearsarge Chamber of Commerce Holiday Shopping Tour event. A great way to occupy the children while the other parent shops.

Story time for preschoolers is held every Thursday at 10:30am. No registration required.

Monthly after School Crafts: grades K – 5, Wednesdays at 3:00pm Nov. 20, Dec. 18, & Jan. 15. Call 456-2289 to preregister. Many thanks to all who helped and participated in the "Dig into Reading" Summer program, especially our volunteers Elizabeth and Natalie Dill, Betty Johnson, and a wonderful skit by the Book Nook group.

The library's "Book Nook" group's April play will be decided in January. Contact Sue if you are in grades 4 and up, and are interested in participating.

A group of Warner home school students recently won honorable mention in the Scholastic "**Kids are Authors" contest** for their original picture book, "*Do NOT Read This Book*". The prize included \$500 of new Scholastic catalog books for the Pillsbury Free Library. Their wonderful book is on display in the Library's children's room, and we thank them for choosing us as the prize recipient!

Library Catalog news: The Library's new KOHA online catalog and circulation system is up and running, and public response has been very positive. You can find it by clicking "search the catalog" on the library website at warner.lib.nh.us. Come get your new Library card number and a demonstration of how you can use it to see your own library account, or to log in to the NH Downloadable Books for free ebooks and audio books. You can also reserve or recommend items, and request email reminders.

The Book Sale during Fall Foliage Festival was a big success, earning just over \$1800, of which 15% has been donated to the Festival fund. Thank you to all who donated books, helped, or purchased.

The Library Board of Trustees has recently had a plan accepted by PSNH for replacing and/or retrofitting lighting fixtures in the library to save energy use. This means we are approved for matching funds, and an interest-free Smart Start municipal loan to be paid back through electric bills over several years. We hope to be in line for the project to begin by early 2014. The Library has also applied for a matching grant via the NH Preservation Alliance for an architectural building assessment. This is a first step for long range building maintenance and improvement planning, and also increases the chances for receiving LCHIP or other funds in future, to assist with any large projects. Of particular concern are the old mortar joints, the granite arch and steps, and drainage from roofs near the chimney.

If you are interested in being a Trustee, please consider registering in January to run for a position in March. Three positions are elected each year for three years, and some people may choose to not renew.

Mango Languages subscription was not renewed for 2013, so it expired in July. If you are interested in seeing an online language learning system available again for 2014, please let us know ASAP.

Museum passes available: Links to their sites can be found at http://warner.lib.nh.us/museum-passes. There is a special exhibit at the MFA through January of John Singer Sargent's work.

UN	MON	TUES	WED	THURS	FRI	SAT
			-3			Kickboxing-Heidi 9am
			3			Zumba-Heidi 10:15am
2	3 Yoga-Faith 5pm	4 Yoga-Faith 8:45am	5 Tai Chi-Tony 4pm	6 Strength & Tone-Faith 9am	7 Drums Alive- Jenn 10am	8 Kickboxing-Heidi 9am
		Zumba-Heidi 5:30pm	Drums Alive-Jenn 6 pm	Yoga-Faith 4:30pm Zumba-Heidi 6pm		Zumba-Heidi 10:15am
9	10 Yoga-Faith 5pm	11 Yoga-Faith 8:45am	12 Tai Chi-Tony 4pm	13 Strength & Tone-Faith 9am	14 Drums Alive-	15 Kickboxing-Heidi 9am
		Zumba-Heidi 5:30pm	Drums Alive-Jenn 6 pm	Yoga-Faith 4:30pm Zumba-Heidi 6pm	Jenn 10am	Zumba-Heidi 10:15am
16	17 Yoga-Faith 5pm	18 Yoga-Faith 8:45am	19 Tai Chi-Tony 4pm	20 *NO S&T*	21 Drums Alive- Jenn 10am	22 Kickboxing-Heidi 9am
		Zumba-Heidi 5:30pm	Drums Alive-Jenn 6 pm	*NO YOGA* Zumba-Heidi 6pm		Zumba-Heidi 10:15am
23	24 *NO YOGA*	25 Zumba Gold-Sue 3:30pm	26 Tai Chi-Tony 4pm	27 Strength & Tone-Faith 9am	28 Drums Alive- Jenn 10am	-
		Zumba-Heidi 5:30pm	Drums Alive-Jenn 6 pm	*NO YOGA* Zumba-Heidi 6pm		S
		PHONE #'S 6-3098 Tony: 863-82	49 Jenn: 344-7734	2 E.		WARNER NI uilding - Ample Parkin
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Clear It

Remove all clutter before showing it to buyers! Buyers need to see a home open and fresh. This might include removing some furniture, de-cluttering and getting a storage unit. Ask your agent for advice and follow it.

Sweeten It

Try offer things or terms that might sweeten the pot: a couple of thousand dollars credit toward closing costs, or pay closing costs entirely. Offer a home warranty or new flooring allowance. In a down market, buyers are looking for a deal, so make them feel they're getting one.

Improve It

Curb ap[peal! Keep the exterior looking clean with bushes and lawn well manicured. It's all about first impressions. Set your home apart from others on the market.

"Move In" Condition It

Make sure doors, appliances and electrical, plumbing fixtures area in good working order. Keep everything well maintained - a little paint goes a long way! Your home should be in-move ready so buyers can imagine enjoying their new home not working on it.

Pricing It Right

Price it right from the start. Consult a trusted local real estate agent for a market analysis to determine the correct price. Yours doesn't have to be the lowest priced home but it is important that the listing price is in line with other homes. In the long run, a seller makes more money on their home and sells it sooner.



The Bottom Line

Selling a home in a buyer's market requires a little extra work but it's worth it! Do everything you can to get the home in excellent shape and be prepared to make some small concessions. These tips, coupled with an attractive price, will increase the odds of getting your home sold - **FASTER!**



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NMLS#: 419841

The Real Downton Abbey (Sunday March 2nd 4pm) Hopkinton Town Library

Independent Scholar Joanna Henderson will speak about Highclere Castle on which Downton Abbey is based, as well as the Carnarvon Family on which the Grantham Family is modeled.

Downton Abbey's real Edwardian family who lived in Highclere Castle were fascinating people with stories as captivating as their "Masterpiece Theatre" / PBS alter egos. The saga of the Carnarvon family is well documented through household records, diaries, letters and photographs. This talk and slide show will look at the real family who lived in Highclere during the time period portrayed in the popular television series.

The real star of Downton however is Highclere Castle. We'll take a look at the history of this house, of English Country Houses in general, why four thousand of these massive estates have been reduced to 1200, why so many have been demolished, what laws have been passed to keep them going and what exactly is the current status of the preservation of the stately home in Great Britain.

Contact Donna Dunlop, Hopkinton Town Library Director, at 746-3633 with questions.



Pillsbury Free Library News

Pillsbury Free Library News Feb. - Apr. 2014 By Nancy Ladd, Library Director 18 E. Main St., (PO Box 299) Warner ~ 456-2289 http://warner.lib.nh.us/contact <u>Find and follow</u> us at Facebook.com/ pillsburyfreelibrary

The Library will be closed Presidents' Day Monday February 17. Library Trustees meet on the 3rd Tuesday of each month at 7pm in the Frank Maria Meeting Room.

Story time for preschoolers is held every Thursday a 10:30am. No registration required.
Monthly after School Crafts: grades K – 5, Wednesdays at 3:30pm , Feb.19, March 19, April 16.
Call 456-2289 to pre-register.

Get ready for Summer by ordering our summer Program theme "Fizz Boom Read" T-shirts or iron-on decals. Children's sizes \$4.50 pale green, women's sizes pale blue \$6.25. Decals \$1 each. Available by pre-order only: order early to reduce shipping costs. Contact Sue Matott 456-2289.

Great Stone Face Book voting party for Grades 4 - 7. Friday, April 4 from 5 to 8 pm. Fun and food, book-themed costumes and activities. Register with Sue by April 3.

The library's "Book Nook Theater Group" play will be "Alice in Wonderland" on May 3 at 4pm at Warner Town Hall. Contact Sue if you are in grades 4 and up, and are interested in participating. Admission to the play will be by donation to the food pantry. We are thrilled that Kendra West-Senor will be assisting this year as a volunteer.

Library Catalog news: Thank you to everyone for your patience with us as we transferred and learned to use the new system. You can search our books online or log into your own borrowing account by clicking "search the catalog" on the library website warner.lib.nh.us. Come get your new Library card number and ask for a demonstration of how you can use it to reserve or recommend items, and request email reminders.

The NH Downloadable Books site has over 6,000 free ebooks that can be read on many different devices, using the free Overdrive Media Console (OMC) app and/or software, or a kindle app or device. You can also read most of them on any computer or device with internet access, using the new OverDrive READ format. The updated OMC 3 app and software version 3.3 now work together to easily transfer audio books (over 6000 available) from your computer to your audio devices.

The Library Board of Trustees has been approved for PSNH matching funds for replacing and/or **retrofitting lighting fixtures to reduce energy use**. This is expected to begin by March 2014.

The Library has also been approved for a matching grant via the NH Preservation Alliance for an **architectural building assessment**. This is a first step for long range building maintenance and improvement planning, and also increases the chances for receiving LCHIP or other funds in future. SMP architects was selected and started working on the assessment and report in January.

We thank our outgoing trustees, Joan Warren and Lynn Perkins for their valuable participation on the Library Board. After March elections, we expect to welcome new trustee candidate Caroline Hatala, returning former trustee Sara McNeil, and renewing trustee Jeanne Hand.

Confused about signing up for the new healthcare plans? Need help navigating the healthcare.gov website? We will be hosting an information and enrollment assistance session on Monday, February 10. Information Q&A from 3:30 – 4pm, enrollment help 4 - 5:30pm. You may also come use our computers during any regular hours to enroll by yourself, or call to arrange an appointment with a trained assistor from the Foundation for Healthy Communities at a later time. Or finda similar event at <u>http://coveringnewhhampshire.org/events</u> To enroll this year, you must sign up by March 15.

Genealogy research help: The library subscribes to two genealogy resources: Heritage Quest (available from home using our passwords) and Ancestry Library (available only at the library). Trustee Jeanne Hand will be offering tips and assistance by appointment for anyone interested in learning techniques to locate ancestors and/or using these online resources. Contact her or the library to arrange a time. Watch for details of a planned group session.

Museum passes available: For February, the Museum of NH History, the McAuliffe-Shephard Discovery Center, the Currier museum, and the Museum of Fine Arts are open. In March the NH Telephone Museum will reopen, and in May the Fells and the Mt. Kearsarge Indian Museum will also be available again. Links to all their sites can be found at <u>http://warner.lib.nh.us/</u><u>museum-passes</u> for more information on hours and exhibits, and directions.

All Aboard!

by Rebecca Courser (Warner Historical Society)

The first program of the year will be Warner's Railroad Stations held on February 21 beginning at 7:00 p.m. at the Warner Town Hall. The train stopped at the Dimond, Bagley, Lower Warner, Warner, Waterloo, Roby, and Melvin Mills railroad depots. The dropped off and picked up passengers and mail several times a day. Farmers and mill owners delivered milk, apples, livestock, lumber, and finished products to be delivered as far away as New York and Philadelphia. Please attend and learn how important the railroad was to Warner.



The exhibit Along the River: Exploring Community Connections will open May 3 from 10:00 a.m. until 1:00 p.m. and will be open every Tuesday from 1:00-4:00 p.m. And Saturdays from 10:00 a.m. until 1:00 p.m. through the Fall Foliage Festival. This is a collaborative exhibit with the Bradford, Hopkinton, and Sutton Historical Societies, the Mt. Kearsarge Indian Museum, the NH Telephone Museum and the Little Nature Museum. Warner will be exploring the various industries that sprang up in the Warner River watershed, as well as farms located on the intervales, and the development of tourism.



May 9 at 7:00 p.m. at the Warner Town Hall features the program Mills Along the Warner River Watershed. These mills made a variety of products from clothespins to crutches and chairs to strawboard. The first two mills built in Warner at Davisville and Melving Mills were for grinding grain and sawing wood for clapboard and shingles. Stay tuned for the multiple programs that will be associated with this exhibit.

The Tory Hill Authors Series will be held July 12 & 26 and August 9 & 23. Howard Mansfield and Sy

Montgomery will kick-off the series on July 12. The events will begin at 7:00 p.m. at the Warner Town Hall and will be followed by jazz music and delicious refreshments.

November 1st we will open a second exhibit at the Upton Chandler House Museum, In Celebration of Childhood: Doll & Crib Quilts from the Pilgrim/Roy collection. Quilt collector, Gerald Roy from Burnt Hill, will share his unique and special collections of quilts and will curate the exhibit. The exhibit will open November 1 and close on December 7. It will be open every Friday thru Sunday.





Kearsarge Happenings

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